

**Personal Income by Industry**  
**Last Ten Calendar Years**

(Amounts in millions)

	2014	2013	2012	2011	2010
<b>Total personal income.....</b>	<b>\$ 396,206</b>	<b>\$ 381,271</b>	<b>\$ 363,944</b>	<b>\$ 352,243</b>	<b>\$ 336,400</b>
Unearned income .....	94,494	91,615	87,333	83,338	81,190
Farm earnings.....	178	151	150	136	186
Nonfarm earnings.....	301,534	289,505	276,461	268,769	255,024
<b>Private earnings.....</b>	<b>262,843</b>	<b>252,939</b>	<b>243,502</b>	<b>236,763</b>	<b>223,784</b>
Agricultural services, forestry, fishing.....	354	373	426	409	383
Mining .....	270	201	113	124	97
Construction.....	15,481	14,759	13,426	12,526	11,687
<b>Manufacturing .....</b>	<b>25,921</b>	<b>25,341</b>	<b>26,375</b>	<b>25,387</b>	<b>25,108</b>
Durable goods .....	18,224	17,977	19,223	18,319	18,053
Nondurable goods .....	7,697	7,364	7,152	7,069	7,055
Transportation and utilities .....	7,295	7,083	6,742	6,604	6,208
Wholesale trade .....	13,546	13,483	12,979	13,082	12,501
Retail trade.....	14,137	13,565	13,333	12,891	12,599
Services.....	185,839	178,134	170,109	165,740	155,202
<b>Government .....</b>	<b>38,691</b>	<b>36,567</b>	<b>32,959</b>	<b>32,006</b>	<b>31,240</b>
Federal, civilian .....	5,007	4,792	5,442	5,426	5,431
Military .....	874	943	1,221	1,245	1,260
State and local.....	32,810	30,832	26,296	25,335	24,550
Personal income tax revenue (fiscal year, statutory basis) ..	\$ 13,202	\$ 12,831	\$ 11,911	\$ 11,576	\$ 10,110
Total personal income.....	\$ 396,206	\$ 381,271	\$ 363,944	\$ 352,243	\$ 336,400
Average Effective Rate.....	3.3%	3.4%	3.3%	3.3%	3.0%
Highest Earned Income Tax Rate .....	5.3%	5.3%	5.3%	5.3%	5.3%

*Sources: U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System and the Massachusetts Department of Revenue. Average effective rate is individual income tax revenue divided by personal income.*

*Note: U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System adjusted its methodology in 2008. Prior years restated.*

See Independent Auditor's Report